C_ARSOR_2208

1. When does SAP Ariba Shared Services configure a customer's test site?
Prior to project kick off
After the complete workbook is received from customer✔
After the blueprint of the design is received form the customer
After the first draft of data collection files is received from the customer

2. Which of the following factors would influences the success of an auction?
There are wide variations in product standards
Participants are bidding in multiple currencies
The supply base is competitive✔
Raw material prices for the suppliers are rising

3. During a sourcing process design workshop, a consultant identifies that the customer does NOT have any documented processes.
Use the goal and objectives identified in the project charter to promote a discussion about the customer current process
Facilitate a brainstorming session to elicit suggestions for improvement to the current process
Escalate the issue to the project sponsors for resolutions
Use the SAP Ariba Best Sourcing Practice template as the baseline templatefor developing the to-be process✔

4. What can a Designated Support Contact do?
Authorize administrative requests, such as enhancement request;✔
Upload files to share with SAP Ariba, such as service request documentation;✔
Submit service requests and review the status of these requests✔
Change the realm name
Obtain service manager accesss to update the site

5. Which of the following activities is an RFI used for? Note: there are 2 ✔ answers to this question.
Gather competitive information without revealing feedback to the supplier✔
Collect information about supplier qualifications and pricing information✔
Narrow the supply base by identifying which suppliers are most likely to respond
Allow suppliers to market their qualifications to project owners✔

6. What event type does the unstructured Excel import support?
RFI events
inRFP events✔
Large-capacity events
Auctions

7. When do auctions have a high likelihood of success?
The business is commercially attractive✔
Raw material prices for suppliers are rising;✔
The supply base is competitive✔
There is wide variation in product standards

8. What are the different types of alternative responses available? Note: there are 3 ✔ answers to this question.
Lots/line items✔
Tier✔

Pricing✔
Bundles✔
Terms

9. How do suppliers bid in a Dutch reverse auction?
They submit technical qualifications only with no pricing data
They watch the buyer increase the price periodically and bid at their lowest acceptable price✔
They read the buyers specifications and submit their best price
They submit progressively lower bids to beat their competitors

10. Question 25: What preference needs to be set with a value of 1 or above to make content scorable?
Overall percentage
Weight✔
Importance
Target grade

11. Which action can a user in the Material Manager group perform?
Assign contract manufacturers to BOMs.
Enter estimated pricing for materials.
Create quote requests formaterials.✔
Create quote requests for materials they own.

12. Which auction template includes the "Show number of active participants" market feedback rule?
Japanese auction✔
Auction with envelopes
Reverse Dutch auction
Traffic light auction

13. What deployment activitiesare performed by Shared Services?
Project kick-off✔
Project go live
End-of-project quality review;✔
Onsite project management

14. In a multistage event, what is the purpose of running an RFI before conducting an RFP or an auction? Note: There are 2 ✔ answers to this question.
To verify if suppliers can meet the specifications✔
To narrow the list of suppliers to invite to later events✔
To gain a preliminary bid from each supplier
To gather pricing and capability information

15. Which of the following import operations creates and modifies objects in the database using values in the data file?
Deactivate
Create
Update only
Load✔

16. Which event timing is represented by the attached graphic?
Serial
Parallel

Dutch
Staggered✔

17. You want to allow suppliers to see the lowest bid in a reverse auction.

What event rule do you set?
No tie bids forrand: 1
Must participants beat lead bid: Yes
Bid rank that triggers overtime: 1
Show lead bid to all participants: Yes✔

18. You are reviewing users in the Supplier and Customer Manager workspace of the Administration area.

Which field and values can you use to determine if the supplier has completed their Ariba

Network registration?
Status: Private or Public✔
Approval Status: Approvesor unapproved
Type: Enabled or Not Enabled
Username: Contains Data or Empty

19. What dashboard panel provides access to prepackaged reports?
Event Status
My Documents
Action Tiles
Common Actions✔

20. Which factor determine how rules are displayed in event templates? Note: there are 3 ✔ answers to this question.
Conditionals Sourcing Library content✔
Conditional values from other rules✔
Currency rules
Rules that are preset/hidden in a template✔
Event type✔

21. What activities should be completed before an auction begins?
Identify the strategy for awarding the business✔
Initiate the supplier performance management process
Complete supplier outreach and data collection✔
Conduct practice events for internal stakeholders and suppliers✔
Negotiate contract terms with the suppliers

22. Which activity in the sourcing process takes place in SAP Ariba Sourcing? Please choose the ✔ answer.
Monitor long-term supplier performance.
Analyze supplier bids.✔
Request periodic changes to supplier information.
Negotiate contract terms.

23. Which of the following integration options leverages comma-separated values (CSV) upload over HTTPS?

SAP direct connectivity
Mediated connectivity (Customer middleware)
Batch file channel transfer with the integration toolkit (ITK)✔
Web services (SOAP)

24. What user role must you have to load, export, and manage master data in the SAP Ariba system?
Customer administrator✔
Customization administrator
Project mass edit administrator
Project Administrator

25. Which auction setting prevents a tied or near-tied lead bid?
Market feedback rules
Bid decrement
Front buffer and back buffer✔
Improve bid by nominal amount

26. What solutions are included in the SAP Ariba Strategic Sourcing Suite? Note: There are 2 ✔ answers to this question.
SAP Ariba Supplier Lifecycle and Performance✔
SAP Ariba Buying and Invoicing
SAP Ariba Spend Analysis
SAP Ariba Contracts✔

27. Which of the following event templates should be used when sourcing a commodity product that is a subject to frequent price fluctuations, and where participants bid in discounts relative to a baseline?
Index-based auction✔
Traffic light auction
Total cost auction
Reverse auction with a bid transformation

28. Whichtabs are unique to a published full sourcing project when compared to a published quick sourcin project?
Team✔
Documents✔
Tasks✔
History✔
Overview

29. Why would you run an RFI before conducting an RFP or an auction?
To gain a preliminary bidfrom each supplier✔
To verify if suppliers can meet the specifications✔
To narrow the list of suppliers to invite to later events;✔
To gather pricing and capability information

30. What does the BOM buy view allow you to do?
Add the entire BOM to cart and purchase the parts
Edit the BOM and add new materials
See which materials will be ordered from suppliers
View the BOM hierarchy from the quote level and up✔

31. What are some of the benefits of upgrading to Direct Materials sourcing for an SAP Ariba Strategic Sourcing Suite customer?
Integrate you PLM and ERP systems✔
Improve supplier qualification✔
Source directly from a bill of materials✔
Eliminate home grown portals
Increase fill rates

32. What documentation is provided by the Shared Services team during an SAP Ariba Sourcing deployment? There are 3 ✔ answers to this question.
Weekly steering committee updatespresentation✔
Functional design specification✔
Kick-off presentation✔
Deployment summary/wrap-up collateral✔
Standard project plan

33. Why would you use the Integration Tool Kit?
To transfer updates from an ERP system to SAP Ariba in real time✔
To transfer updates from an ERP system to SAP Ariba on scheduled basis✔
To eliminate the need to manually update data in Ariba to match ERP✔
To ensure data is synchronized across all SAP Ariba applications

34. What are the customer's responsibilities when SAP Ariba provides standard site enablement services?
The customer provides the necessary resources for deployment✔
The customer leads the project kickoff session
The customer provides a single point of contract;✔
The customer selects one of the following language forall interactions with SAP Ariba:
German, French, Italian or Japanese

35. Which of the following activities does the SAP Ariba Strategic Sourcing Suite facilitate? Note: there are 2 ✔ answers to this question.
View supplier qualification data✔
Order direct materials from a supplier
See supplier inventoryin an external application
Send pricing information to external applications✔

36. Who do you contact to change the RFX EnableRFX custom templates parameter?
Shared services;✔
An account executive
A partner consultant
Customer support✔

37. What options are available to split or partially award lots with multiple line items?
Each line item awarded to a different supplier✔
All line items in the lot split by percentage✔
Only a partial percentage of the lot awarded✔
All line items in the lot split by a quantity

38. How can BOMs be imported to SAP? Note: there are 2 ✔ answers to this question.
Via Simple Excel import✔
Via SAP Ariba Cloud Integration Gateway✔

Via a manual CSV import✔
Via Cxml

39. Which project types can contain custom header fields created within field configuration? Note: there are 3 ✔ answers to this question.
Supplier registration questionnaire✔
Knowledge project
Contract workspace✔
Sourcing project✔
Sourcing request✔

40. Which of the following tasks must have an associated document?
Approval✔
Review✔
ToDo
Notification

41. What format does SAP Ariba recommend for supplier user IDs?
First initial; Last name
email address✔
First name; Last name
Company name -Unique number

42. Which SAP Ariba best practices for sourcing are addressed using sourcing project templates?
Sourcing of pipeline targets and goals✔
Control event bidding dynamics and rules✔
Assigments of team members based on category or region
Business-approved, standardized process workflow;✔
Configuration of prescheduled reports;✔

43. Which event types in SAP Ariba Sourcingcan be configured to allow competition so that suppliers can see their bid rank or the current lead bid?
Request for proposal✔
Reverse Auction✔
Quick Quote posting
Request for Information

44. What is required tocustomize the realm-level logo? Note: there are 2 ✔ answers to this question.
Display size is 30 pixels high and required size is 60 pixels high✔
Should be uploaded in administration only in a suite-integrated realm✔
Should have transparent background
Can be managed by customers

45. 1.Which of the following user groups are needed to use product sourcing functionality? Note: there are 2 ✔ answers to this question.
Materials Manager✔
Materials User
Materiel viewer
BOM Administrator✔

46. What is affected when you change the value selected in the Locale field?
Language for supplier correspondence✔

Time zone used to specify event start and end dates
Language for header fields and system generated messages✔
Formatting of numbers and dates✔

47. Which of the following scoring rules must be set to enable blind team grading? Note: there are 2 ✔ answers to this question.
Enable blind grading on participant responses✔
Enable scoring on participant response✔
Allow participants to see scoring weights
Defaults grading method

48. What are the available event types when creating a quick project?Note: there are 3 ✔ answers to this question.
Auction✔
RFx
RFI✔
RFP✔
RFQ

49. Which field is required when setting up a section in an RFX?
Name✔
Visible to Participant
Description
Prerequisite Value

50. Where can a project owner see which user or group is pending action on a submitted document?
View task details > Properties
View task details > Task history
Overview tab
Approval Flow tab✔